

Dress Your Nest

Madison Interiors Offers a Total Home Solution

By Karen Nitkin, Photos by Alison Harbaugh

Hamed Alaghebandian is not one to start small.

His new business, Madison Interiors, in Odenton, is an ambitious venture—a 20,000-square-foot design store selling everything necessary to decorate a home.

“We are a total home solution,” says the 27-year-old entrepreneur. “We cover everything from flooring to ceiling that’s in a home.”

At Madison Interiors, he said, “You can purchase the flooring, the area rug on top of it, the furniture on top of that, the paint and the artwork for the wall, the lighting fixtures as well as the lighting systems, basically everything down to the tabletop accessories – candles, pillows, pretty much everything you need to complete a home.”

The items are available in a range of prices. “Madison concentrates on average to high-end merchandise,” he said.

Designed to Inspire

The showroom, open to designers and the general public, is set up as a series of vignettes, showing fully decorated and working rooms. Even the plumbing works, Alaghebandian said. And everything is for sale. “The best word that comes to mind is, it’s a very interactive store,” he said.

Customers can wander around on their own, or can work with personal shoppers. They can look at a vignette of a kitchen, for example, and say “I’ll take it,” ordering everything from tile floors to high-end appliances to drawer pulls.

Designers and builders can bring clients to the showroom, and can use the extensive library of fabric, wallpaper and furniture samples.

Emily Forster, a design assistant with Anderson Vaughn Interiors in Clarksville, said she’s already finding the store useful. “We have gone there to look at furniture books and at fabric



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samples and he’s nice enough to allow us to bring our clients in,” she said.

She anticipates that Madison Interiors will become a regular destination for her and her clients, since she knows of no other place that provides so many services under one roof. “I find it very convenient,” she said. “He’s the first person I’ve met who that has that many ideas and can put it together and make it happen.”

Madison Interiors also includes a Benjamin Moore Paint Signature Store, where paint can be mixed on site to any color a client requests. Billy Lynch, the Benjamin Moore business development representative for the Baltimore-Washington area, said Benjamin Moore paint is typically sold at hardware stores or paint stores. “This is a newer trend to capitalize on providing everything under one roof. We

look at it as a regional design center.”

Alaghebandian, who grew up in Germany and attended George Washington University, says he became interested in Anne Arundel County and the business opportunities here because of BRAC – the Base Realignment and Closure blueprint expected to bring jobs and people to the area over the next few years.

His business focuses on eco-friendly products, including energy-efficient kitchen appliances and cabinets, paints that don’t emit volatile organic compounds, as well as flooring and furniture made with repossessed and certified woods.

Alaghebandian is also active in the community, supporting the Bowie BaySox. In addition, during the month of October, a percentage of all proceeds will be donated to the Susan G. Komen Breast Cancer Foundation.

For more information, contact **Madison Interiors**, located at 8251 Telegraph Road, Odenton, **410.672.1111**, www.madint.com. Hours are 11 a.m. to 6 p.m.